

The Resource

NEWSLETTER FOR OUR RAVING FAN CUSTOMERS

Make Your Home Renovation a Reality!

According to a LightStream survey, nearly three-quarters of homeowners are planning home improvement projects this year!

Nearly six in ten of the respondents expect to stay in their home for at least 10 years and are planning renovations to reflect their lifestyles rather than to increase resale values. **If you're considering a remodel this year, please call or text me today to go over your options!**

As Seen on TV!

Wondering what our Renovation Loan could do for your home? Check out how Leslie and Jon used their Equity Resources Renovation Loan by watching the HGTV *Restored By the Fords* episode that featured their reno project here: <https://bit.ly/2DDopWJ>.



Did we mention it was only **10 business days from application to clear to close** for Jon and Leslie?!

For details on our Renovation Program, go to CallEquity.net/renovation-loan.

Awesome Experience

"This is the 8th time I've purchased a home and this was, by FAR, the smoothest, easiest process I have experienced. You were right on top of everything! Couldn't have been a more pleasant experience!"

- Jan, Raving Fan Customer for Life

Need a New Flag Set?

We're offering our high quality flag set with embroidered flag to you at our cost of \$18.58! Call, Text or Email me if you'd like to place an order.

Dates to Remember

May 27th - Memorial Day
June 14th - Flag Day
June 16th - Father's Day
June 21st - First Day of Summer

Son, Daughter, Niece, Nephew I want to help your family! Check out this True Example...

A referral is the highest compliment anyone can receive, and we were recently given the **huge honor of having a customer not only refer one of her children, but three of the four to us!**

It is our honor to help "Improve the Lives of YOUR Families". If you have any family members that may have questions about buying a home or refinancing, please pass my name to them. I would love to create a Raving Fan Family Referral Tree with your name at the center!



After you've enjoyed this newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

God Bless the troops
serving to preserve
our freedom.

EQUITY
RESOURCES, INC.
more than
a mortgage company

We proudly offer FHA, VA,
Conventional, Jumbo,
USDA Rural Development,
& Construction
Home Loans.



- 1) When choosing a watermelon, it should be heavy, free of soft spots or bruises and have dull, not shiny skin. The spot created from sitting in the field should be yellow or yellow-orange, not white.
- 2) For a juicier hamburger, put an ice cube inside your patties before grilling. If you want to add even more flavor, make ice cubes from beef broth ahead of time and use those!

Referrals... **The Ultimate COMPLIMENT**

Another Referral Closed!

We helped **Michael** with a Cashout Refinance in April last year and were able to reduce his loan term, plus drop his interest rate in half! When his relative **Jason** was talking about needing to save money after a job change, he told him to call us.

We refinanced Jason's loan, lowering his rate by over 6%, and dropping his monthly payment by \$563!

**Call Today for a Savings Analysis,
We'd Love to Help You Save Money!**



"WOW. WOW. WOW."

Not only were you able to beat a competitor at a fixed rate, you were able to close in such a quick timeframe. We were well informed every step."

- Benjamin, Raving Fan Customer



Every row, column and mini grid must contain the letters **FLOWERBUD**.

			F		D			
		R		W		U		
	O						F	
O			B		F			R
E				U				B
	L						D	
		O				L		
	W	U		O		R	B	
	R		E		W		U	

Email or Text me a pic of your finished puzzle and I'll enter you in a drawing for a **\$50 gift card**.
Entries must be received by 5/31/19.

Entry From: _____

Let's Grill!



Before you fire up the grill, here are a few pre-cook prep tips from the pros.

Check your Level

To get an idea of your propane level without an actual gauge, turn off the tank valve and disconnect it from your grill, then pour hot water on the side of the tank from top to bottom. It will feel

cooler where there is propane and warmer where there isn't. If your tank feels mostly warm, you need a refill.

Clean it up—Safely

A safer alternative to using a bristle brush is to scrub the grill clean with an onion. The combination of its moisture and acidity removes stuck-on food. Other options are using beer or vinegar to loosen the grease and a balled up piece of aluminum foil as a scrubber.

Use the Hot Spots

Hot spots are the areas on the grill that cook the hottest. It's best to start cooking meat here and then move them to the cooler areas where they can finish cooking without burning. To find your grill's hot spots, cover the entire grill with sliced bread and the pieces that cook the fastest are your hot spots.

The Power of a Pre-Approval

The first step when shopping for a new home is to get pre-approved so you know the price range you can comfortably afford. Having a Pre-Approval in hand and the promise of a quick closing may be the difference in getting your offer accepted...

Bev and Mark began their home search and submitted an offer on a home they loved. Because there were multiple offers, they did not get the house. As they went back to their home search, they **uploaded their documents into our Equity247 Portal** and worked to get everything they needed for a Pre-Approval.

As luck would have it, the same home ended up back on the market! They went to the seller and said we could close quickly (since they were already pre-approved) which helped their offer get accepted. **We had them Clear to Close in only 9 business days!**

Who do you know that needs help with a stress-free dream home purchase? Give them my info!

Pre-Qualification	VS	Pre-Approval
<ul style="list-style-type: none"> Based on info on application No income verification Buyer could be looking at homes out of their price range Could have big surprises prior to closing 		<ul style="list-style-type: none"> Based on info beyond app Income/Assets verified Buyer is given a price range, knows what they can afford No surprises near closing Will likely close on time

Home Shopping Guide

If you or someone you know is looking for a new home, make sure to consider these often overlooked items.

The 'hood - To get a feel for the neighborhood, check it out during different times of day and days of the week.

Signal Strength - Do you get good cell phone reception in all rooms of the home?

Connectivity - What are the options for TV and internet and are they adequate for your needs?

Travel Time - Test your work commute in real-time to see what the morning and evening trip would be like.

Noise - Are there train tracks nearby or an airport?

Rules and Fees - Will you be living in a community where you pay dues or have strict rules to follow?

Sale Potential - You may not live in the home forever, think about whether it would be easy to sell in the future.

Water - Check faucets and toilets for water pressure and ask if there is a filtration system if the home has well water (a taste test is always a good idea too).

Room to Grow - Is there enough space for you now and for your plans for the future?



Spread the word about our new application and streamlined process...

Check out my webpage to apply!

Phone 1-800-270-7082

Email Info@CallEquity.com

FREE Savings Analysis! www.CallEquity.com

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Best Father's Day Gifts

Is there anyone harder to buy gifts for than Dad? We turned to askmen.com for help, and here are a few of the ideas we love!



A **Philips Norelco Vacuum Beard Trimmer** has 20 length settings, plus an integrated vacuum system that catches up to 90% of cut hair for less mess! \$54.95 [Amazon](http://Amazon.com)

A **Yeti Rambler Mug** will keep his drink of choice icy cold until the last drop. \$29.99 yeti.com

The **SKLZ Tempo Trainer** will help his golf swing and improve his game (and mood). \$41.08 [Amazon](http://Amazon.com)

Give the gift of reading with a **subscription to Audible**. Dad will receive a credit for a new audiobook every month. \$14.95/month Audible.com

Give Dad a serious wallet upgrade with a **Navy SEAL Aluminum Wallet**. It will hold up to 12 cards, includes RFID protection and five percent of all proceeds go towards the Navy SEAL Foundation. \$72 Huckberry.com

Congratulations to our April Trivia Winner, Cara Washington. Thanks to all who played!

Dozens has 6 letters, take away one you're left with 12!

HAPPY
Memorial
Day

★ REMEMBER & HONOR ★

No man is entitled to the blessings of freedom unless he be vigilant in its preservation.
- General Douglas MacArthur

"A great group of people to work with. Kind, friendly and highly experienced. They made buying a new home a fantastic experience."

- Terry, Raving Fan Homebuyer

"This was truly an awesome adventure! You took all the worry and fear out of buying my house."

- Crystal, Raving Fan Homebuyer

Home Sweet Home

We lend in AL, CT, DC, DE, FL, IN, KY, MD, MA, MI, NC, NH, OH, PA, RI, SC & VA.

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